

MANN REPORT

THE PEOPLE BEHIND THE DEALS IN THE NEW YORK REAL ESTATE SCENE . WWW.MANNPUBLICATIONS.COM . FEBRUARY 2003 . \$6



executive changes

Gary R. Blum Joins Greiner-Maltz as Director of Conversion Development

Gary Blum, a 20-year real estate industry veteran, has joined Greiner-Maltz as director of conversion development. He will be spearheading a team of brokers who are focusing on the vast, underutilized industrial base of Queens, Brooklyn and the Bronx.

Throughout his lustrous career, Gary brought to fruition complex industrial, commercial and retail transactions. From the beginning, he consummated several significant industrial leasing and sales transactions, such as the representation of both the Larry Silverstein Group as seller and Irwin Cohen Development in the purchase of the excess 500,000 square foot warehouse resulting from the merger of Gimbel's and Macy's; brokering the first significant industrial condominium transaction with the sale of a 150,000 square foot division of a 300,000 square foot building to Lord West Tuxedo, a \$7.5 Million transaction; repositioning a 180,000 square foot loft complex in the heart of Long Island City to sell to three separate buyers having a transaction value of \$12 million.

